

KILROY REALTY CORPORATION

12200 West Olympic Blvd.,
Suite 200
Los Angeles, CA 90064**Opportunity Description:** Senior Analyst, Investments
Location: Regional Office in San Diego, CA**About Kilroy Realty Corporation**

- Kilroy Realty is a dynamic, \$10 billion publicly-traded real estate company that is looking to add to its team of superstars.
- We believe our team, commitment to excellence, superior growth prospects, premium office and mixed-use properties and our exciting and innovative development platform make us the premier publicly-traded Real Estate Investment Trust on the West Coast.
- Our collaborative open work environment, dynamic team approach and exciting transactions create continued opportunities for growth and challenge and inspire our employees.
- As part of our core values, we are committed to sustainability and the environment and, as a result, we are recognized as the North American leader in sustainability.
- Our team is like our family. We have over 70 years of experience developing, acquiring and managing office and mixed-use real estate assets and have many employees who have been at the company for more than 15 years.
- We have a promote-from-within culture and accessible executives with open door policies. We consistently encourage our team to facilitate change, leverage technology and recommend process improvement.
- We have a flexible work attire policy that allows for jeans to be worn every day. We believe in a modern workplace where our goal is to inspire and create opportunity for our entire team.
- Please visit our website at: www.kilroyrealty.com.

About the Opportunity

Kilroy Realty Corporation is currently seeking a Senior Analyst, Investments to join the team located at our office in San Diego, CA. Kilroy Realty Corporation is seeking an individual interested in pursuing a career in real estate with a focus on investments and finance at a premier publicly traded REIT (NYSE: KRC). The Senior Analyst, Investments will work directly with both a locally focused team and senior management at all levels within the organization. The opportunity provides extensive experience and exposure to real estate development and investment; including the financial modeling of all perspective acquisitions, development, and disposition projects. Additionally, the role will provide financial analysis and support on other various projects such as leasing transactions and other strategic initiatives.

There is direct interface with the CEO, COO, CFO, CIO, Regional EVP/SVP's as well as with the asset management, development, accounting and corporate finance departments thus strong communication skills is warranted. This position reports to the Vice President, Investments and Life Science.

Opportunity Requirements

- Bachelor degree in finance, real estate, business, or accounting from top-tier university
- 3-5 years of direct real estate experience in a valuation, development and or acquisition, debt, investment banking or accounting role
- Ability to synthesize and audit large amounts of information from various sources and provide concise conclusions and recommendations
- Experience with office, retail and multifamily product types in multiple geographic markets a major plus
- Familiarity with basic real estate diligence such as rent rolls, offering memorandums and operating/income statements
- Advanced skills in Excel are a must, ARGUS (DCF and/or Enterprise) experience is strongly preferred
- Familiarity with basic cash/GAAP accounting principles
- Excellent communication skills and strong ability to adapt and interact with team members
- Team oriented mentality with precise attention to detail
- Knowledge of San Diego real estate market a major plus

Summary of Responsibilities

The core responsibilities of this position include, but are not limited to the following:

- Creating clear and concise presentations and overviews directed towards senior management and Investment Committee
- Building and maintaining cash flow models in ARGUS to reflect updates in market leasing assumptions for all prospective acquisitions, development, and disposition projects
- Assist with execution and proforma modeling of large mixed use projects with office, retail and multi-family components
- Assisting in all aspects of the underwriting process, which includes running analyses, writing investment memos, comparative analyses, vetting through accounting issues, etc.
- Maintaining acquisition and disposition pipeline
- Reviewing and summarizing acquisition diligence materials
- Evaluating, through Argus, NPV and IRR analyses, the financial impact of lease proposals, terminations, and renewals for active and pipeline development projects
- Work with the accounting and property management groups to assist in the creation of development forecast backup
- On an as-needed basis, assist asset management with strategic decision making and analysis

- Interface with Brokers, Lawyers, Architects, Engineers and other project team members to ensure timely/accurate proforma updates

To Apply: Please submit resumes to HumanResources@kilroyrealty.com. Please include the position title in the subject line. No phone calls, please. EEO/AA/M/F/Vet/Disability Employer.